

TERESA NGUYEN

DATA SCIENTIST

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EXPERIENCE

Associate Advisor | Sun Life Financial

JUL 2019 - CURRENT, TORONTO, ON

- Advising prospects on insurance and investment solutions
- Converting 18 individual and 1 business prospects into clients
- Activating interaction from idle clients by ~50%
- Qualifying 2020 spring campaign for tier 3 (the highest)

Inventory Team Lead | Saigon Optical

MAR 2018 - JUL 2019, TORONTO, ON

- Led an inventory management team of 2 staff
- Successfully initiated and managed an eyeglasses inventory tracking system using barcodes at 3 stores
- Reduced wasted time by ~60% (from 7 days to 3 days)
- Trained new staff on inventory

Investment Analyst | MBSecurities

JUL 2016 - NOV 2017, VIETNAM

- Analyzed and forecasted sales, expenses, and other operational ratios on banks, consumer staples, and telecommunications
- Publicized investment recommendations
- Gained various compliments for FPT 2017 report
- Successfully forecasted a downward trend on HAG's stock while other seniors recommended the opposite

EDUCATION

BrainStation | Diploma Candidate, Data Science

JUL - SEP 2020, ONLINE

Centennial College | Graduate Certificate, Financial Planning

JAN 2018 - SEP 2018, TORONTO, ON

Dean's list

Banking University | Bachelors in Finance, Financial Analytics

JUL 2008 - JUL 2012, VIETNAM

Dean's list, Scholarship in each academic year

PROFILE

My dream is to automate the world which can reduce human errors, increase work efficiency, and achieve work-life balance better. I believe that technology is the optimal answer to make this dream come true.

SKILLS

Python, R, SPS, SQL, Hadoop, Google Analytics, GitHub, Tableau